

## PROJECT PROFILE ON ANWLA PASTE MANUFACTURING UNIT

### 1. INTRODUCTION

Anwla paste is a semi solid paste of anwla. It has more cell life and can be transported faster as comparison to its fruit. It can be further use in different ayurvedic medicines or herbal base products like tooth paste etc.

### 2. MARKET DEMAND

As the name itself indicates that it is paste of anwla, therefore it would be require at all those places \ industries which needs anwla. In majority it is demanded by the major ayurvedic and herbal product manufacturers like Dabour, Vaidhnath etc.

As it increases the cell life of product as well as the quality of product is not deteriorate during transportation, the requirement of the service exists in almost all the anwla growing areas.

### PRODUCTION TARGETS

Basis of estimation:      100 Working Days in a Year  
                                      Two Shift basis  
                                      8 hours per shift

|               | Anwla Paste |
|---------------|-------------|
| Quantity (Kg) | 100000      |
| Value (Rs)    | 3000000     |

### 3. MANUFACTURING PROCESS

The steps followed in the manufacturing process are given below:

- ❖ Collection of raw cotton.
- ❖ Kernel removal.
- ❖ Pulverizing in requisite mesh size
- ❖ Packaging

#### 4. QUALITY CONTROL STANDARDS

Quality of the product must be as per customers demand and according to Beaur of Indian standards. Product should not contain water, so that the quality of products (finished or end) is assured.

#### 5. LAND & BUILDING

|    |                                     |         |        |
|----|-------------------------------------|---------|--------|
| 1. | Covered area                        | Sq. Ft. | 500    |
| 2. | Uncovered area                      | Sq. Ft. | 1500   |
| 3. | Total area                          | Sq. Ft. | 2000   |
| 4. | Whether constructed or Rented       |         | Rented |
| 5. | If constructed, constructed value   | Rs      | N.A.   |
| 6. | If Rented, Rental value (per month) | Rs      | 2000   |

#### 6. MACHINERY AND EQUIPMENT

| S.N | Description                                    | Qty. | Value (Rs.) |
|-----|------------------------------------------------|------|-------------|
| 1.  | Kernel Extraction Machine                      | 1    | 125000      |
| 2.  | 10 HP motor with starter and other accessories | 1    |             |
| 3.  | Pulverizer with accessories                    | 1    |             |
| 4.  | Weighing Balance                               | 1    |             |
| 5.  | Aluminum Utensils                              | 1    |             |
| 6.  | Hand Tools                                     | 1    |             |
| 7.  | Furniture                                      | 1    |             |
| 8.  | Sales Tax, Freight & Insurance etc.            |      | 12500       |
|     | Total                                          |      | 137500      |

**7. RAW MATERIAL (PER MONTH)**

| S.N | Particulars        | Quantity (Kg) | Value (Rs) |
|-----|--------------------|---------------|------------|
| 1.  | Anwla Fruit        | 100000        | 600000     |
| 2.  | Packaging Material |               | 15000      |
|     |                    | Total         | 615000     |

**8. STAFF & LABOUR (PER MONTH)**

| S.N  | Particulars                        | Qty | Rate | Value (Rs) |
|------|------------------------------------|-----|------|------------|
| A    | Administrative and Supervisory     |     |      |            |
| (i)  | Manager                            | 1   | 3000 | 3000       |
| (ii) | Peon/ Chowkidar                    | 2   | 2000 | 4000       |
| B    | Technical (Skilled-Unskilled)      |     |      |            |
| (i)  | Skilled Worker                     | 2   | 3000 | 6000       |
| (ii) | Unskilled Worker                   | 2   | 2000 | 4000       |
|      | Sub-Total                          |     |      | 17000      |
|      | Plus perquisites @ 30% of salaries |     |      | 5100       |
|      | TOTAL                              |     |      | 22100      |

**9. OTHER EXPENSES (PER MONTH)**

|    |                             |       |
|----|-----------------------------|-------|
| 1. | Rent of Land & Building     | 2000  |
| 2. | Electricity Charges         | 8000  |
| 3. | Fuel Exp.                   | 0     |
| 4. | Advertisement & Travelling  | 2000  |
| 5. | Transport                   | 5000  |
| 6. | Consumable & stores etc.    | 1000  |
| 7. | Potage expenses/ telephones | 1000  |
| 8. | Stationery                  | 1000  |
| 9. | Repairs & Maintenance's     | 2000  |
|    | Total                       | 22000 |

**10. WORKING CAPITAL (FOR ONE MONTH)**

| SL.NO. | DESCRIPTION  | AMOUNT(RS) |
|--------|--------------|------------|
| 1      | Raw material | 615000     |

|   |                  |        |
|---|------------------|--------|
| 2 | Salaries & Wages | 22100  |
| 3 | Other Expenses   | 21000  |
|   | Total            | 658100 |

#### 11. TOTAL CAPITAL INVESTMENT

|                               |        |
|-------------------------------|--------|
| Building & Other Civil Works  | -      |
| Machinery & Equipment         | 137500 |
| Working capital for one month | 658100 |
| Total                         | 795600 |

#### 12. COST OF PRODUCTION (PER ANNUM)

|                                       |         |
|---------------------------------------|---------|
| Total recurring cost per year         | 2718600 |
| Depreciation on machinery & equipment | 14000   |
| Interest on total investment @ 10%    | 35000   |
| Total                                 | 2767600 |

#### 13. SALES PROCEEDS (PER ANNUM)

| S.N. | Item        | Qty (Kg) | Value (Rs.) |
|------|-------------|----------|-------------|
| 1.   | Anwla Paste | 100000   | 3000000     |
|      | Total       |          | 3000000     |

#### 14. PROFITABILITY (BEFORE INCOME TAX)

|     |                      |         |
|-----|----------------------|---------|
| 1.  | Annual Gross Profit  | 232400  |
| 2.  | % of Profit on Sales | 7.74%   |
| 3.  | Break Even Analysis  |         |
| 3.1 | Annual Fixed Cost    | 258600  |
| 3.2 | Annual Sales         | 3000000 |
| 3.3 | Annual Variable Cost | 540000  |
| 3.4 | Break Even Point     | 47.89%  |

Break-Even Analysis

(% of Total Production envisaged)

$$\frac{\text{Annual fixed cost} \times 100}{\text{Annual sales} - \text{Annual variable costs}} = \%$$

### **15. Manufactures/ Suppliers of Machinery**

|    |                                                                                                                           |
|----|---------------------------------------------------------------------------------------------------------------------------|
| 1. | Mehta Enterprises<br>115, Jagat Chember,<br>Main Road, Faridabad.                                                         |
| 2. | Atlas Engineering Company<br>203, City Plaza, Chandani Chowk,<br>New Delhi.                                               |
| 3. | Shakti Agencies (India)<br>51, New Market,<br>Jagadhri 135 003                                                            |
| 4. | D.M.Industries<br>Bhullar Road,<br>Guru Nanak Nagar,<br>Batala- Punjab                                                    |
| 5. | Sree Siddhivinayaka Machinery and Equipment Private Ltd.<br>10,III Stage, Industrial Suburb,<br>Maysore Tel 485822,483228 |
| 6. | Huma Traders<br>Infront of Shajanabad Thana<br>Shajanabad, Bhopal                                                         |
| 7. | Indopol Food Processing Machinery Pvt. Ltd.<br>Industrial Plot No. 28, Sector 27-C,<br>Faridabad Tel 0129-275823,276162   |
| 8. | Madras Machinery<br>Shop No.13, Ashoka Hotel,<br>Hamidia Road, Bhopal.                                                    |

### **16. Suppliers of Raw Materials**

From Local agriculture & vegetable mandi or growers of the area.

### **17. IMPLEMENTATION PERIOD**

Proposed Project can commence production with in 6-8 weeks after sanction and first disbursement of term loan.

### **18. ASSUMPTION FOR GENERATING PROJECT PROFITABILITY**

|   |                                  |                                                     |
|---|----------------------------------|-----------------------------------------------------|
| 1 | Number of Working Days in a year | 100 Days                                            |
| 2 | Number of Shifts in a day        | 2One                                                |
| 3 | Hours in a Shift                 | 8 hours                                             |
| 4 | Plant Capacity                   | Consider on Average production capacities of plant. |
| 5 | Raw material Estimates           | Based upon product Mix                              |

|    |                                          |                                                                                     |
|----|------------------------------------------|-------------------------------------------------------------------------------------|
| 6  | Raw Material Availability                | Dhar , Barwani, Chhindwara and Seoni districts of MP                                |
| 7  | Depreciation                             | Straight Line Method                                                                |
| 8  | Manpower                                 | According to project Requirement                                                    |
| 9  | Rent estimate                            | On the basis of current market prize of the area.                                   |
| 10 | Potential Area of Marketing the products | Ayurvedic Drugs & Cosmetic Industries situated in and around the district / state.  |
| 11 | If project is funded, term loan would be | 60-80% of Total investment                                                          |
| 12 | Moratorium Period                        | 6- 12 months                                                                        |
| 13 | Repayment Period                         | 5-7 years                                                                           |
| 14 | Project may be established under         | PMEGP (GOI) / Tribal Self Employment Scheme (NSTFDC) or Rani Durgawati Scheme of MP |